



JULY-AUGUST 2013



President's Message – Kenneth Stanberry, SR/WA

I would like to begin by saying that I am honored to be your Chapter President and I look forward to serving you over the course of the next year. I would like to thank **David Graeler**, Esq., President for the excellent job he did in leading the Chapter. I only hope that I can continue the tradition of excellent leadership that has been established by David and all the previous Chapter 1 presidents before him. Many thanks to last year's Board members and Committee Chairpersons for volunteering your time, skills and expertise to help make our Chapter the model for all other IRWA chapters to follow.

I'm looking forward to another great year for Chapter 1...

For your calendar:

- **08/28/13**— SR/WA Review Study Session & Exam
- **09/18/13**— Engineering Plan Development & Application (Course #901)
- **09/19/13**— Property Descriptions (Course #902)
- **09/20/13**— Skills of Expert Testimony (Course #804)
- **09/24/13**— Joint Luncheon with ASA at Stevens Steakhouse
- **10/10/13**— Practical Negotiations for US Federal Funded Land Acquisitions (Course #207)

Welcome to new incoming Board Secretary **Darryl Root**, JD, R/W-RAC, Professional Development Committee Chairperson **Marilyn Stuart**, SR/WA, R/W-NAC, R/W-RAC and Asset Management Committee Chairperson **Jazmine Sunico**, ARWP.

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My goals for the upcoming year will be to continue providing exceptional educational opportunities and increasing the chapter's membership. I'm looking forward to another great year for Chapter 1, and know that with everyone's support it will be.

Our next luncheon will be on September 24 at Stevens Steakhouse with ASA, hope to see you there.

Regards,

Kenneth Stanberry
President, IRWA Chapter 1

September 24, 2013 – Luncheon with ASA

JOIN US

Joint IRWA Luncheon with ASA

Host:
IRWA Chapter 1
Ken Stanberry - President,
Jazmine Sunico - Luncheon
Chair
310-732-3693

When:
Tuesday, September 24 at 11:30 AM
Where:
Stevens Steak & Seafood House
5332 Stevens Place
Commerce, CA 90040



Jazmine Sunico,
Luncheon Chair

The speaker for our September joint meeting will be **Isabel Rojas-Williams**, Executive Director of the Mural Conservancy of Los Angeles. She will be speaking regarding the Conservancy's efforts, working with Caltrans and other issues related to the mural restorations on the 101 freeway and throughout greater Los Angeles.



Image credit: Glenna Avila's LA Freeway Kids
Photo © Ian Robertson-Salt

RSVP

Stay tuned for the invitation from our Luncheon Chair, Jazmine Sunico. Jazmine can be contacted at 310-732-3693 or jsunico@portla.org



Image credit: Glenna Avila's LA Freeway Kids
Photo © Ian Robertson-Salt

"It's a cultural bridge between the streets and art institutions," said Isabel Rojas-Williams, executive director of the Los Angeles Mural Conservancy, which along with 11 other art groups is urging the city council to OK the new law.

"It is extremely important because not only is it freedom of expression and freedom of speech, but it also attracts tourism, provides jobs and educates and empowers people," she said.

[excerpt from the Southern California Public Radio blog article, dated August 27, 2013—[full article link here](#)]

"We owe it to our next generation to reclaim our legacy as a mural capital of the world," said Isabel Rojas-Williams, executive director of the Mural Conservancy of Los Angeles. The action represents a culmination of years of hearings on a new regulatory scheme for murals. It seeks a balance between clashing interests: reviving the city's muralist tradition; protecting neighborhoods from unwanted intrusions of large, sometimes controversial artworks; and controlling a proliferation of advertising in the guise of art. [excerpt from the Los Angeles Times article, dated August 28, 2013—[full article here](#)]



Image credit: Frank Romero's Going to The Olympics
Photo © Gil Ortiz

Upcoming IRWA Chapter 1 Courses:

Date	No.	Title	Coordinator	Instructor
Aug 28-30, 2013		SR/WA Review Study Session & Exam	Ray Mehler 562-313-9439 raymond.d.mehler@gmail.com	Ralph Brown, SR/WA
Sep 18, 2013	# 901	Engineering Plan Development and Application	Natasa Lenic 310-720-9517 natasa.lenic@yahoo.com	Joachim (Joe) Pestinger, SR/WA
Sep 19, 2013	# 902	Property Descriptions	Natasa Lenic 310-720-9517 natasa.lenic@yahoo.com	Joachim (Joe) Pestinger, SR/WA
Sep 20, 2013	# 804	Skills of Expert Testimony	Natasa Lenic 310-720-9517 natasa.lenic@yahoo.com	Joachim (Joe) Pestinger, SR/WA

For Instructors' Bios, details, and updates visit www.irwa-chapter1.org



Tom Hanley, P.E.
Education Chair

If you did not find the course you need to meet your professional education goals, we want to hear from you!..

Please contact Tom at
(714) 394-5648
or
tghlmh@me.com

Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!



Marilyn Stuart, SR/WA, RW-NAC, RW-RAC, PDC Chair

We are available to provide guidance and assistance with your career path planning.

Don't forget to use your "Free Course Voucher" that was issued to all Chapter 1 members this year. Your voucher will expire at the end of 2013...

Professional Development Update:

Are you interested in pursuing an IRWA certification or SR/WA designation? We are available to provide guidance and assistance with your career path planning. We want to help you reach your goals!

Earning an IRWA Professional Certification or the SR/WA designation could expand your employment opportunities, increase salary potential, boost chances for career advancement and demonstrate your professional commitment.

The Generalist Career Path consists of four levels:

- [Right of Way Agent \(RWA\)](#)
- [Associate Right of Way Professional \(ARWP\)](#)
- [Right of Way Professional \(RWP\)](#)
- [Senior Right of Way Professional \(SR/WA\)](#)

Link to the Right of Way Generalist Career Path Overview: https://www.irwaonline.org/EWEB/upload/bundles/Career_Path_Overview_10110.pdf

In addition to the Generalist Career Path, IRWA also offers Specialist Certification Programs in six disciplines:

- [R/W-AC Appraisal Certification Program Guide](#)
- [R/W-AMC Asset/Property Management Certification Program Guide](#)
- [R/W-EC Environmental Certification Program Guide](#)
- [R/W-NAC Negotiation and Acquisition Certification Program Guide](#)
- [R/W-RAC Relocation Assistance Certification Program Guide](#)
- [R/W-URAC Uniform Act Certification Program Guide](#)
- [Appraisal Cross Certification Program Guide](#)

Link to Right of Way Specialist Career Path Overview: <http://www.irwaonline.org/eweb/dynamicpage.aspx?site=IRWA2010&webcode=specialist>

Other items of interest:

Don't forget to use your "Free Course Voucher" that was issued to all Chapter 1 members this year. Your voucher will expire at the end of 2013 so make sure you plan to take a Chapter 1 sponsored IRWA course before the end of the year to take advantage of this great benefit.

Also, if you are a Chapter 1 Scholarship recipient, please make arrangements to complete the courses you need so that you can use your scholarship credit within the two-year period.

Members, please note that every year scholarships to attend four days of chapter sponsored IRWA classes are awarded to Chapter 1 members. The application period will be announced within the next few months so make sure you check the newsletters and your chapter emails for more information.

Last but not least, we would like to congratulate two Chapter 1 members who have attained their SR/WA designations: **Mark Brusca** and **Okey Njoku**! This is a signifi-

cant achievement that demonstrates their hard work, dedication and professionalism. Feel free to contact me or any of the Professional Development Co-Chairs listed below for more information about the IRWA Professional Career Path programs or for questions about the requirements needed to attain your specific goals for professional development.

Sincerely,

Marilyn Stuart, Professional Development Chair - mstuart@lacs.org – (562) 908-4288, ext. 2756

Professional Development Committee Co-Chairs:

- ◇ Gus Parcero - augusto.parcero@lacity.org - (213) 485-5775
- ◇ Michael Popwell - michael@mpopwell.com - (323) 874-2384
- ◇ Joyce Riggs - jriggs@sbcglobal.net – (805) 578-2400
- ◇ Andrew Thompson - athompson@semprautilities.com - (213) 244-5032
- ◇ Gary Valentine - gsv@valentineappraisal.com - (661) 288-0198



"Desire is the key to motivation, but it's determination and commitment to an unrelenting pursuit of your goal - a commitment to excellence - that will enable you to attain the success you seek."
Mario Andretti



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Michael F. Yoshiba
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By Michael F. Yoshida, Esq.
Richards Watson & Gershon,
a Professional Corporation

He was told the loan would be granted if he could prove satisfactory title to a parcel of property being offered as collateral.

While we compliment the able manner in which you have prepared and presented the application, we must point out you have only cleared title to the proposed collateral property back to 1803.

Case of the Month:

New Orleans Lawyer HYSTERICAL !!!

Tis far better to laugh than to cry, and this one serves us well.

Part of rebuilding New Orleans caused residents often to be challenged with the task of tracing home titles back potentially hundreds of years. With a community rich with history stretching back over two centuries, houses have been passed along through generations of family, sometimes making it quite difficult to establish ownership. Here's a great letter an attorney wrote to the FHA on behalf of a client:

You have to love this lawyer...

A New Orleans lawyer sought an FHA loan for a client. He was told the loan would be granted if he could prove satisfactory title to a parcel of property being offered as collateral. The title to the property dated back to 1803, which took the lawyer three months to track down. After sending the information to the FHA, he received the following reply:

(Actual reply from FHA):

"Upon review of your letter adjoining your client's loan application, we note the request is supported by an Abstract of Title. While we compliment the able manner in which you have prepared and presented the application, we must point out you have only cleared title to the proposed collateral property back to 1803. Before final approval can be accorded, it will be necessary to clear the title back to its origin."

Annoyed, the lawyer responded as follows:

(Actual response):

"Your letter regarding title in Case No.189156 has been received. I note you wish to have title extended further than the 206 years covered by the present application. I was unaware any educated person in this country, particularly those working in the property area, would not know Louisiana was purchased by the United States from France in 1803, the year of origin identified in our application. For the edification of uninformed FHA bureaucrats, the title to the land prior to U.S. ownership was obtained from France, which had acquired it by Right of Conquest from Spain.

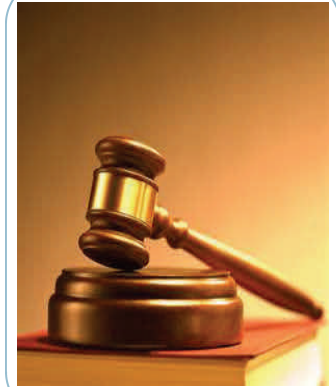
The land came into the possession of Spain by Right of Discovery made in the year 1492 by a sea captain named Christopher Columbus, who had been granted the privilege of seeking a new route to India by the Spanish monarch, Queen Isabella. The good Queen Isabella, being a pious woman and almost as careful about titles as the FHA, took the precaution of securing the blessing of the Pope before she sold her jewels to finance Columbus 's expedition. Now the Pope, as I'm sure you may know, is the emissary of Jesus Christ, the Son of God, and God, it is commonly accepted, created this world. Therefore, I believe it is safe to presume God also made the part of the world called Louisiana. God; therefore, would be the owner of origin and His origins date back to before the beginning of time, the world as we know it, and the FHA. I hope you find God's original claim to be satisfactory.

Now, may we have our loan?"

The loan was immediately approved.

~ Author Unknown

APPROVED



Therefore, I believe it is safe to presume God also made the part of the world called Louisiana.

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Norman Eke
Converse Consultants

Environmental Committee Update:

The Environmental Protection Agency (EPA) announced today that it has determined that the pending American Society of Testing and Materials (ASTM) Standard for Phase I Environmental Site Assessments (E-1527-13) is compliant with the EPA's All Appropriate Inquiry (AAI) Rule. This was a major hurdle in the progress towards finalization of the new ASTM Standard before it was to sunset at the end of this year and would no longer be AAI compliant. This means that the E1527-13 can be used as a tool for environmental due diligence.

A public comment period is open and if EPA receives no adverse comments by September 16, 2013 it is expected that the ASTM E1527-13 Standard will be in effect by November of this year. Recall that there are significant changes to this new standard that include new terminology, redefined past terminology, mandatory file review, as well as other changes that affect the day to day completion of Phase I Environmental Site Assessments and due diligence. If you would like more information, please contact Norman Eke at neke@converseconsultants.com, IRWA Chapter 1 Environmental Chairman.

This means that the E1527-13 can be used as a tool for environmental due diligence.



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Photos: Past Presidents' Luncheon – July 23, 2013



Current Chapter President, Kenneth Stanberry, SR/WA and 1996 Chapter 1 President, Gary Valentine, SR/WA, MAI

Rick E. Rayl, *Chair*

Kevin T. Collins

F. Gale Connor

Katherine A. Contreras

Bernadette Duran-Brown

David Graeler

Amber M. Grayhorse

Harleen Kaur

Bradford B. Kuhn

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Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!

Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Andrew Thompson, SR/WA, Past Chapter PDC Chair presenting Okey Njoku his SR/WA certificate—Congratulations Okey!

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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



1994 Chapter President, Neilia LaValle addressed luncheon participants and reminisced about her IRWA beginnings and experience



2002 Chapter President, Rudy M Romo told stories of serving as president for various local chapters, most currently Orange County's Chapter 67

Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!

Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



2001 Chapter President, Michael G Murray also shared his presidency memories and IRWA involvement with luncheon crowd



Holly Rockwell, 2005 Chapter President, remembered being the right-of-way brat growing up in the Overcamp family and involved in IRWA early

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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



As always, Michael Popwell, 2003 Chapter President, entertained our luncheon guests with his animated display of affection and experience



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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



2009 Chapter President, Vivian Howell, took the stage to inform us about the International opportunities once one served at the chapter level



Robert M. Lea, MAI
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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Andrew Thompson, 2008 Chapter President, and Past PCD Chair fondly remembered his relationships and experience as the IRWA member



1996 Chapter President, and Current Pipeline Chair as he shared some of his wisdom with the luncheon guests

Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!

Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Immediate Past President, David Graeler, speaking following Vivian not an easy task, assured us the Chapter is in capable hands with Kenneth



Kenneth Stanbery, taking the reins from the torch-bearers before him, is looking forward to another successful year for Chapter 1

Visit us on the web www.irwa-chapter1.org for latest Chapter 1 news and announcements

Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Neilia LaValle and 1992 Chapter President, Allan Rothman, in a discussion that left Neilia at a loss for words and Allan amused



Recognizing current Board of Directors: Charles Thomas, Mike Yoshiba, Theresa Armistead and David Graeler (standing from left) 1996 Chapter President, and Current Pipeline Chair as he shared some of his wisdom with the luncheon guests

Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!

Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



President-Elect, Theresa Armistead and Secretary, Darryl Root, both with OPC, welcomed for their roles in the Chapter



Members enjoying the coffee and conversation: Mike Yoshiba, Theresa Armistead, Rudy Romo and Randall Blaesi (Jim Blackman on the left)

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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Michael Popwell and Michael Yoshiba sharing a laugh while posing for this photo; lovely to see!



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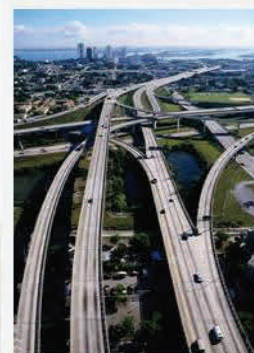
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Photos from Past Presidents' Luncheon – July 23, 2013 (continued)



Board members Diane Dominguez, Gary Valentine and Charles Thomas (front); Mike Yoshiba, Vivian Howell and David Grealer (back)



Luncheon guests Holly Rockwell, Jim Blackman, Rudy Romo and Mel Barosay enjoying a conversation/networking after the program

Visit us on the web www.irwa-chapter1.org for latest Chapter 1 news and announcements

Introduction of Membership Co-Chairs:

As is the Chapter practice, we want to introduce the new Membership Committee Co-Chairs who will be happy to tell you more about our organization and the many benefits of becoming a member. Diane Dominguez and Charles Thomas served as Co-Chairs with Marilyn Stuart last year, the new addition is Dionisio (Dio) Marquez with DRA, Inc. and any of them can be contacted for membership information.

We look forward to seeing you at the next luncheon where you may have an opportunity to win a great raffle prize or some cash in our member drawing!



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Real Estate Officer, MTA
(213) 922-5253
dominguezd@metro.net



Charles Thomas, SR/WA
Real Estate Appraiser, SCE
(626) 302-4186
charles.thomas@sce.com



Dionisio Marquez
Project Manager, DRA, Inc.
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"A civilization flourishes when people plant trees under which they will never sit."

-- Greek Proverb



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Coming Soon!

Course 901: Engineering Plan Development and Application

Course 901: Engineering Plan Development and Application

Course Description:

The purpose of this course is to enable participants to improve their plan reading skills in order to perform their jobs more easily, effectively and efficiently. The course is designed to assist participants with improving their skills in using engineering plans and drawings.

Prerequisites:

— IRWA Course 100, "Principles of Land Acquisition" or IRWA Course 900, "Principles of Real Estate Engineering" (or equivalents), or a basic understanding of engineering terminology and principles and a minimum of two (2) years right of way engineering experience

Topics:

- How to read topographic and property information on plans
- The interrelationship of plan, profile and cross section sheets
- How to determine the horizontal and vertical alignment of a centerline
- How to use aerial photogrammetry
- Plane coordinates
- Utility line crossings of highways
- Contour line characteristics
- How to calculate earthwork
- Interpreting right of way plans

Credentialing:

- **Generalist:** An **intermediate** course that can be applied towards the ARWP, RWP or SR/WA program.
- **Specialist:** Required course for the R/W-NAC program.

Course Tuition Includes:

- Participant Manual
- Engineering tools (scale, protractor and straight edge)

Required Materials:

- Mechanical Pencil, Financial Calculator

Who Should Take This Course:

- This course is designed for the new non-engineer employee who has acquired a basic understanding of engineering terminology and principles and has two years engineering right-of-way experience. It is also a valuable refresher course for experienced agents.



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Coming Soon!

Course 902: Property Descriptions

Course 902: Property Descriptions

Course Description:

Combining “hands-on” experience with mentoring, this course provides participants with a working knowledge of plotting and interpreting property descriptions. This course covers topographic and property information on engineering plans, the interrelationship of plan, profile and cross-section views, the horizontal and vertical alignment of a centerline, aerial photogrammetry, place coordinates, utility line crossings of highways, contours, calculating earthwork, the interpretation of right of way plans, and practical applications of information contained in engineering drawings.

Prerequisites:

— IRWA Course 900, “Principles of Real Estate Engineering” (or equivalent), or a minimum of two (2) years of right of way engineering experience

Topics:

- Requirements of a valid description
- Use of the rectangular grid system
- When and how to use the point and centerline methods
- Sources of uncertainties
- Subdivision descriptions
- Metes and bounds descriptions

Credentialing:

- **Generalist:** An **advanced** course which can be applied towards the RWA or SR/WA program.
- **Specialist:** Required course for the R/W-NAC program.

Course Tuition Includes:

- Participant Manual
- Engineering tools (scale, protractor and straight edge)

Required Materials:

- Financial Calculator
- Mechanical Pencil

Who Should Take This Course:

- This course is an engineering course for non-engineers who are called upon to write or interpret property descriptions.

Course 902: September 19, 2013 Downey, CA Register online at www.irwaonline.org, or Fax this entire page to IRWA HQ: (866) 388-7419

Last Name	First Name
Title	
Company Name	
Address	
City, State, Zip	
() -	Member ID Number
Phone	Member <input type="checkbox"/> Yes <input type="checkbox"/> No
Email Address	

If payment includes the fees for registrants other than yourself, check here:
 (Please submit names of other registrants on a separate paper along with this form)
 Will you also be attending? Yes No

Member Tuition	Non-Member Tuition	Total Tuition Amount Due
\$265.00	\$330.00	\$_____

Total Member Registrants: _____
Total Non-Member Registrants: _____

PRINT NAME AS IT APPEARS ON CARD: _____

Amex MC Visa Card #: _____ Exp: _____ 3-Digit CVV: _____

Signature: _____ Amount to be Charged: _____

Course 902: Property Descriptions

Sponsored By: IRWA Chapter 1
Date: September 19, 2013
Time: 8:00 AM—5:00 PM

Class Facility Location:
 Energy Resource Center
 9240 Firestone Blvd.
 Downey, CA 90241
 Phone: (562) 803-7434

Four Ways to Register:
 — **Online:** www.irwaonline.org
 — **Fax:** (866) 388-7419
 — **Email:** education@irwaonline.org
 — **Contact Course Coordinator**

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.

Suggested Accommodations:
 Embassy Suites Downey
 8425 Firestone Blvd.
 Downey, CA 90013-1011
 Phone: (562) 861-1900

*** Rates: (starting at)**
 Single: \$189.00 + 14.065% Tax
 Double: \$189.00 + 14.065% Tax

* Please contact the Course Coordinator closer to the class date to confirm the current room rates.

Course Coordinator:
 Natasa Lenic, R/W-RAC
 LACAL Consulting
 6535 Wilshire Blvd., Suite 205
 Los Angeles, CA 90048
 Phone: (323) 951-9887
 Email: nLenic@lacalconsulting.com

About the Instructor:

Joachim (Joe) Pestinger, SR/WA, is the Principal Partner of "A Better Way-MEDIATION, LLP", specializing in R/W dispute resolutions. Previously he was the Director of Real Estate Services for the Washington State DOT, where he administered the acquisition, appraisal, title clearance, condemnation, and property management and relocation assistance activities. He has testified before the state legislature and as expert valuation witness in State Superior Courts. He represented 17 western states on AASHTO's R/W and Utility Committee Executive Board. He proposed, developed and co-chaired a study tour of European Best R/W Practices. Time and money saving concepts are now being implemented in the US. He has served on IRWA's International Transportation, Property Management and Education Committees. He is approved to teach 23 IRWA courses and taught classes in more than 44 cities throughout the US and Canada. Joe was the lead author for courses # 700, # 801 and a course on *Mediation for the R/W Professional*.

Contact us today to share your expertise, announcements and experiences. Members would like to hear from you!



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Course 804: Skills of Expert Testimony

Course 804: Skills of Expert Testimony

Course Description:

Instructed by an attorney and/or an experienced appraiser, this one-day course provides right of way professionals with practical skills which can be utilized in the field of expert witness testimony. The situations faced by the expert witness are analyzed through extensive use of simulations based on actual cases, creating a unique learning experience.

Topics:

- What to consider when hiring a witness and when accepting an assignment
- How to handle discovery and exchange of information
- What you need to know about a jury
- Ways to handle qualifications
- Techniques of direct testimony
- The “do’s and don’ts” of displays
- Techniques of effective cross-examination

Credentialing:

- **Generalist:** An **advanced** course that can be applied towards the RWP or SR/WA program.
- **Specialist:** Not applicable.

Course Tuition Includes:

- Participant manual

Who Should Take This Course:

- This course is designed for right of way professionals or individuals who are appraisers or non-appraisers, and who are in need of practical skills to use during cross-examination



FOR IMMEDIATE RELEASE

Contact: Neilia LaValle
President & CEO
neilia@paragon-partners.com
(714) 379-3376

Paragon Partners Ltd. Celebrates 20th Anniversary with Corporate Rebranding and New Website

Leader in Right of Way and Real Estate Consulting sets the standard for client service

HUNTINGTON BEACH, CA (July 30, 2013) – In celebration of its 20th anniversary, Paragon Partners Ltd. is pleased to announce a corporate rebranding featuring a new logo and new website. The firm’s new logo symbolizes its success at delivering the right of way and real estate needed by public agencies and private companies for major infrastructure and energy projects. With a strong, clean design and robust messaging, the new website communicates Paragon Partners’ commitment and industry wide recognition for *Advancing the Industry* through responsive client service and high quality work.

“When we founded Paragon Partners in 1993, we carefully chose ‘Paragon’ for our name to demonstrate our constant pursuit of ‘a pattern of excellence’ in client service,” noted Neilia LaValle, president and CEO of Paragon Partners. “Twenty years later, I am very proud of the reputation we have earned by remaining steadfast in this guiding principle. By aligning our services with client business objectives and being innovative in resolving challenges, our team has set new standards that others strive to achieve.”

Paragon Partners’ clients include the world’s largest oil and gas companies; private utilities; and, federal, state, regional, and local public agencies.

“In celebrating our 20th anniversary, we are grateful for our talented employees, forward-thinking clients, and business partners,” said Joel Sewell, executive vice president and COO of Paragon Partners. “We are tremendously excited about the opportunities that lie ahead, and continually improving our processes, work products, knowledge, and use of technology to resolve land rights issues throughout North America.”

About Paragon Partners Ltd.

Paragon Partners Ltd., a widely recognized leader in the field of Right of Way and Real Estate Consulting, delivers the land rights essential to public and private sector clients’ projects. The firm’s commitment to client service and *Advancing the Industry* results in positive outcomes across a wide range of Energy, Public Infrastructure, Transportation, Telecommunications and Water projects – regardless of size, scope, or complexity. Founded in 1993, privately-held Paragon Partners is a certified woman-owned corporation serving clients throughout the United States. Please visit www.Paragon-Partners.com or call (714) 379-3376.

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FOR IMMEDIATE RELEASE

Contact: Neilia LaValle
President & CEO
neilia@paragon-partners.com
(714) 379-3376

Industry Leading Professionals Join Paragon Partners Ltd.

*Kent Jorgensen, new Vice President of Marketing and Business Development,
Georgia Marquis and Jackie Martinez join from California Property Specialists, Inc.*

HUNTINGTON BEACH, CA (July 1, 2013) – Paragon Partners Ltd., a leading provider of right of way and real estate consulting services, today announced that Kent Jorgensen has joined the firm as Vice President, Marketing and Business Development. Jorgensen previously was founding principal and broker for California Property Specialists, Inc. (CPSI), a Mission Viejo-based right of way consulting firm. Also joining Paragon Partners from CPSI are Georgia Marquis and Jackie Martinez in the positions of project manager and project coordinator, respectively.

“Kent, Georgia and Jackie are welcome additions to our team,” stated Neilia LaValle, president and CEO of Paragon Partners. “Together and individually, they have strong track records of success and reputations for providing the highest level of client service. More importantly, they share our mission to *Advance the Industry* by continually seeking to improve processes, our knowledge base and the use of technology to enhance our services.

Jorgensen brings over 26 years of business development and project management experience. He is particularly successful at working across organizational boundaries to formulate strategic and innovative solutions to right of way and real estate challenges. Jorgensen is a licensed California Real Estate Broker and has attained the SR/WA and R/W-RAC designations from the International Right of Way Association.

Marquis co-founded CPSI with Jorgensen in 2005 and has over 23 years of industry experience. She is a seasoned project manager and skillfully resolves complex acquisition, relocation, and property management issues for public and private sector clients. Martinez, who has been supporting Jorgensen and Marquis since 2008, is essential in coordinating project details from proposals through project completion.

About Paragon Partners Ltd.

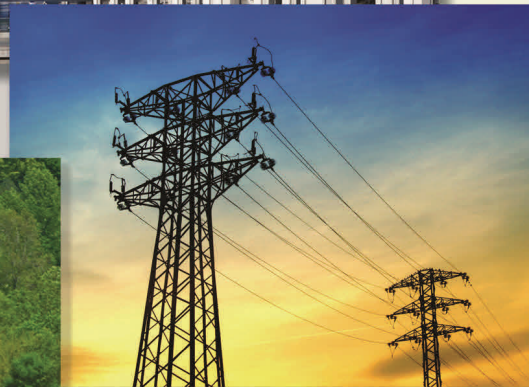
Paragon Partners Ltd., a widely recognized leader in the field of Right of Way and Real Estate Consulting, delivers the land rights essential to public and private sector clients’ projects. The firm’s commitment to client service and *Advancing the Industry* results in positive outcomes across a wide range of Energy, Public Infrastructure, Transportation, Telecommunications and Water projects – regardless of size, scope, or complexity. Founded in 1993, privately-held Paragon Partners is a certified woman-owned corporation serving clients throughout the United States. Please visit www.Paragon-Partners.com or call (714) 379-3376.

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2013 – 2014 Officers and Executive Board

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President-Elect International Director	Theresa Armistead Overland, Pacific & Cutler, Inc	(626) 260-1929	tarmistead@opcservices.com
Treasurer	Norman S. Eke Converse Consultants	(626) 930-1260	neke@converseconsultants.com
Secretary	Darryl Root, JD, MBA, R/W-RAC Overland, Pacific & Cutler, Inc.	(949) 951-5263	droot@opcservices.com
Professional Development	Marilyn Stuart, SR/WA, R/W-NAC, R/W-RAC Sanitation Districts of LA County	(562) 908-4288 ext. 2756	mstuart@lacs.org

2013 – 2014 Appointed Committees (Alphabetically)

Asset Management	Jazmine Sunico Los Angeles Harbor Department	(310) 732-3693	jsunico@portla.org
Communication & Newsletter Editor	Natasa Lenic, R/W-RAC LACAL Consulting, Inc	(323) 951-9887 ext. 101	nlenic@lacialconsulting.com
Education	Tom Hanley, P.E., SR/WA *	(714) 394-5648	tghlmh@me.com
Engineering/Surveying	Art Cordero City of Los Angeles	(213) 482-7179	apcor75a@gmail.com
Environmental	Norman S. Eke Converse Consultants	(626) 930-1260	neke@converseconsultants.com
Fall Conference	Charles Thomas, SR/WA, Co-Chair Southern California Edison	(626) 302-4186	charles.thomas@sce.com
	Michael F. Yoshiba, Esq, Co-Chair Richards Watson & Gershon	(213) 626-8484	myoshiba@rwglaw.com
Law	Michael F. Yoshiba, Esq Richards Watson & Gershon	(213) 626-8484	myoshiba@rwglaw.com
Local Public Agency	Kelly Kitasato, R/W-AMC City of Pasadena	(626) 744-7356	kkitasato@cityofpasadena.net
Luncheon	Jazmine Sunico, Co-Chair Los Angeles Harbor Department	(310) 732-3693	jsunico@portla.org
	Steven Dominguez, Co-Chair LACMTA	(213) 922-2728	dominguezs@metro.net
Membership	Diane Dominguez, Co-Chair LACMTA	(213) 922-5253	dominguezd@metro.net
	Charles Thomas, SR/WA, Co-Chair Southern California Edison	(626) 302-4186	charles.thomas@sce.com
	Dionisio (Dio) Marquez, Co-Chair Del Richardson & Associates	(310) 645-3729 ext. 226	dionisio.marquez@drainc.com
Nominations & Elections	David Graeler, Esq. * Nossaman LLP	(213) 612-7800	dgraeler@nossaman.com
Pipeline	Gary Valentine, SR/WA, MAI * Valentine Appraisal & Associates	(661) 288-0198	gsv@valentineappraisal.com
Relocation	Dionisio (Dio) Marquez Del Richardson & Associates	(310) 645-3729 ext. 226	dionisio.marquez@drainc.com
Transportation	Darryl Root, JD, MBA, R/W-RAC Overland, Pacific & Cutler, Inc.	(949) 951-5263	droot@opcservices.com
Utilities	Manjone Mitchell Southern California Gas Company	(213) 503-1791	mmitchell@semprautilities.com
Valuation	William Larsen, SR/WA *, Co-Chair Integra Realty Resources—Los Angeles	(818) 290-5428	wlarsen@jrr.com
	Brad Thompson, SR/WA, Co-Chair Mason & Mason	(818) 957-1881	bthompson@mason2.com
Webmaster	Konstantin Akhrem * Relocation Assistance Specialist	(310) 617-0251	konstantin@irwa-chapter1.org

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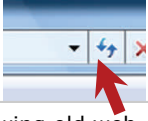
Grow...

IRWA - Chapter 1

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Members' NEWS Welcome. Chapter 1 members are welcome to submit articles of interest for publication in the Chapter's Newsletter. Technical articles may be subject to evaluation and/or revision by the appropriate industry committee.

Local Public Agencies are welcome to submit news releases, RFP/RFQ, and announcements relevant to the sphere of public real estate and right-of-way practices. Your news will be published on the chapter's web site and/or this Newsletter.

Members can easily update their contact information simply by sending it to **Natasa Lenic**, Communication Chair:

nLenic@irwa-chapter1.org
Tel (310) 720-9517

Natasa will update the chapter's distribution list and submit your new contact information to the IRWA Headquarters.

Editor's Corner:



Visit us on the web www.irwa-chapter1.org for latest Chapter 1 news and announcements