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November-December 2010

President's Message — William Larsen



Thanks to the excellent and hard working core membership of the Chapter this has been a good year for Chapter 1 despite the weak economy. When the 2010 budget was developed last year Board members considered the weak regional economy, public agency budget cutbacks directly affecting attendance at IRWA courses and other events, and the steep decline we observed in the number of enrolled students per course in 2009. Based on these criteria the Board approved a break even budget for 2010 and resolved to maintain a full schedule of courses and seminars despite anticipated weak demand. Now that 2010 courses and seminars are completed we have the opportunity to review the record, and it is a good one. Education Chair Tom Hanley, PE, SR/WA's program of 13 courses showed a slight net profit for the year. The most recent course, Principles of Real Estate Engineering which was offered December 8-9, drew 21 attendees, reminiscent of the pre-recession level of course attendance. The three Chapter-sponsored seminars also recorded a profit in 2010 and drew many attendees from outside the Chapter. Thanks to the hard work of Dan Kazden, Chapter 1's Membership Chair, we welcomed 22 new members to the Chapter this year.

The Chapter could not have achieved these benchmarks without the energy and time volunteered by all Officers, Committee Chairs, and committee members and without the support of all those who attended and participated in Chapter events and activities.

New membership remains one of our priorities so please continue to bring prospective members to Chapter events and to send Dan Kazden contact information on those individuals you believe would benefit from becoming an IRWA member. Dan may be reached at dankazden@sbcglobal.net or (805) 578-2400 extension 104.

Late this year HQ rolled out the new Right of Way Professional Career Path, a four-level generalist program leading to the SR/WA designation. The new program has been well received, and many members favor the opportunity of earning interim levels of certification while they pursue the SR/WA designation. The mechanics of the new path are detailed on the IRWA site. If you have any questions about the program contact Andrew Thompson, SR/WA, Chapter 1 Professional Development Chair, at athompson@semprautilities.com or (213) 244-5032.

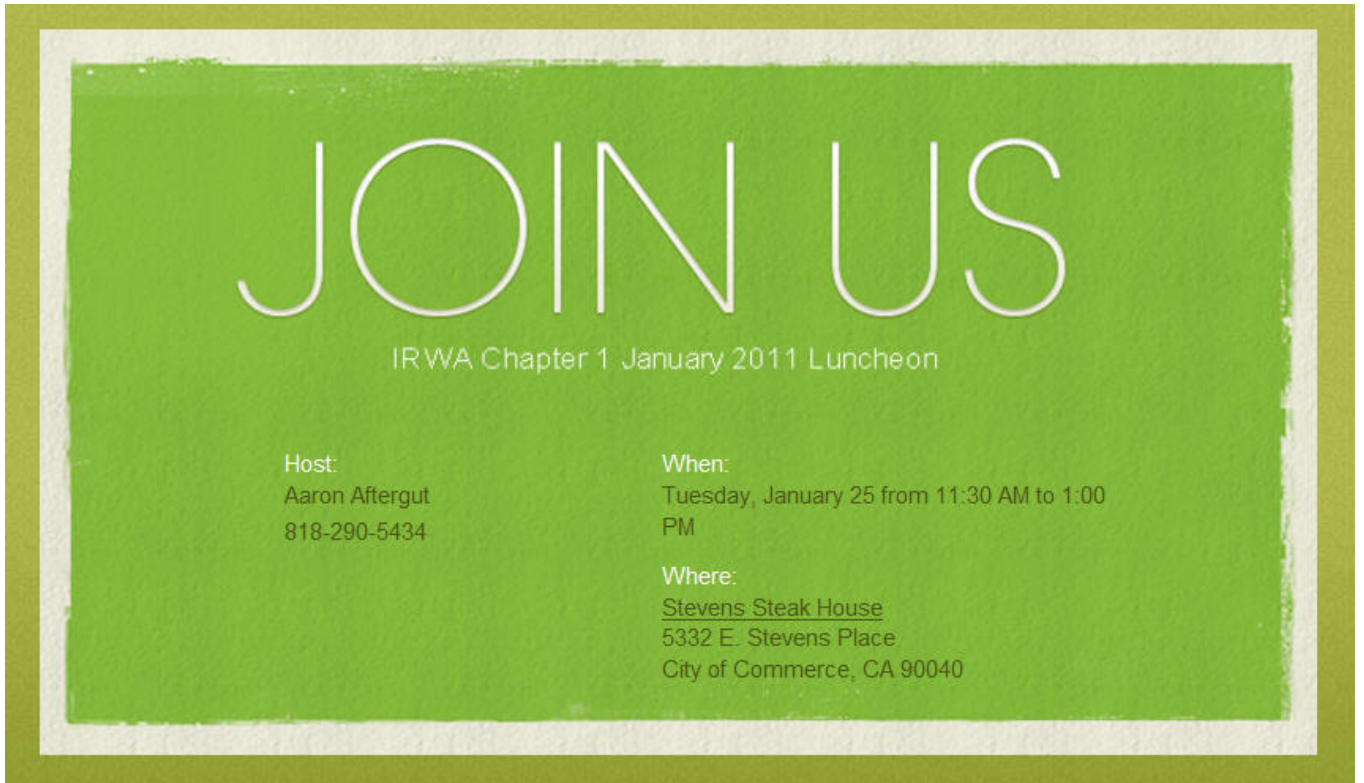
By volunteering to chair or work on a committee you will have the opportunity to learn more about IRWA and to make contacts and exchange ideas with other members of your profession. Please contact me at wlarsen@irr.com or (818) 290-5428 if you are interested in participating as a Chair or committee member. I hope to see you at our membership luncheon Tuesday, January 25 at Stevens Steakhouse.

Upcoming Events:

- ◆ 1/25/11—Membership Luncheon, Stevens Steakhouse, Commerce
- ◆ 3/22/11—Joint Membership Meeting with SCCAI, Stevens Steakhouse, Commerce

Ed Course Schedule

- ◆ C-100, Principles of Land Acquisition, Feb 14-17, Downey
- ◆ C-700, Intro to Property Management, Feb 24-25, Whittier
- ◆ C-103, Ethics and the ROW Profession, March 3, MTA/ Los Angeles



Please RSVP by January 14, 2011 to the Evite invitation you received 12/20/10

**The luncheon is free to all IRWA Chapter 1 members who RSVP in advance.
The cost is \$16.00 for all others.**

**With any questions or comments, please contact
Chapter 1 Luncheon Chair Aaron Aftergut at 818-290-5434 or aaftergut@irr.com.**



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**Aaron D. Amster, ASA
 President**

Chapter 1 2010 Education Course Preliminary Schedule

Course No.	Course Title	Days	Begin	Location	Facilitator
100	Principles of Land Acquisition	4	2/14/2011	Downey	Brown
700	Introduction to Property Management	2	2/24/2011	Sanitation	Pestinger
103	Ethics and the Right of Way Profession	1	3/3/2011	MTA	TBA
200	Principles of RE Negotiation	2	4/4/2011	Downey	TBA
203	Alternative Dispute Resolution	2	5/5/2011	Downey	TBA
421	Appraisal of Partial Acquisitions	4	9/12/2011	TBA	TBA
900	Principles of Real Estate Engineering	2	10/10/2011	TBA	TBA
901	Engineering Plan Dev. & Application	2	10/12/2011	TBA	TBA
Total Class Days		19			

Education Course Requests

If you have a particular class requirement or would like a particular class, please feel free to contact the Education Chair Tom Hanley at 714-809-4949 and request it. We have a fairly full schedule for 2011 and 2012 but can schedule more as needed. What better criteria do we have for scheduling a course other than a member needs it. If one member needs it many more probably do as well. Remember that we need a minimum 90 days to schedule and market the course being offered.

Course Marketing

If anyone has a talent for marketing and would like to try it out with our course schedule, we really need you. Again you can contact the Education Chair Tom Hanley at 714-809-4949 to discuss your ideas. Course marketing is more important than ever.

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Change is Coming for the Pipeline Industry

By Gary Valentine, MAI, ASA, SR/WA

Several high-profile pipeline accidents over the summer have brought to the forefront pipeline safety. As a result, this massive industry has been brought to its knees, and some new laws may be implemented.

- On June 7, 2010, a gas pipeline explosion occurred in Johnson County, Texas, which was caused by workers installing poles for electrical lines. As a result, one worker was killed and six were injured.
- On July 26, 2010, a 30-inch pipeline belonging to Enbridge burst in Marshall, Michigan. The company estimates over 800,000 gallons of crude oil leaked into Talmadge Creek, a waterway that feeds the Kalamazoo River. An oil spill clean-up contractor from Texas, Hallmark, sent numerous undocumented workers to Battle Creek to work on the clean-up of the oil spill, and they have been working in unsafe conditions.
- On September 9, 2010, a high-pressure gas pipeline exploded in San Bruno, California. The blast destroyed 38 homes and damaged an additional 120 homes. Eight people died and many were injured. Ten acres were burned in total.

Liquid natural gas transportation network in the United States consists of over 2.5 million miles of pipelines. That is enough to circle the globe about 100 times. These pipelines are operated by more than 3,000 companies. Information delivered by the Pipelines and Hazardous Materials Safety Administration (PHMSA) reports the following:

- 168,900 miles of onshore and off-shore hazardous liquid pipeline;
- 320,500 miles of onshore and off-shore gas transmission pipeline;
- 2,200,000 miles of natural gas transportation pipeline;
- 109 LNG plants connected to other natural gas transmission distribution systems; and
- Propane distribution system pipelines.

Pipelines exist in 50 states, and most are located underground. Their underground locations protect them from the environment, and protect the communities as well.

A large pipeline can transport roughly 2,000,000 barrels of gasoline a day. By way of comparison, 9,375 large semi-truck tankers are required to transport 2,000,000 barrels of product. It takes twenty-four 100-car trains extending three miles each, or ten 1,500-unit barge tows to transport 2,000,000 barrels. Trucks, vessels, and trains consume diesel or other liquid fuels, and also contribute to congestion of our nation's freight and passenger corridors. The National Transportation Safety Board also has observed that pipeline transportation has consistently lower accident rates than other modes.¹

¹ "The Hazardous Liquid Pipelines Transportation Ethanol, Ethanol Blends, and Other Bio-Fuels," Department of Transportation.

The Pipeline Safety Legislation, which comes up for reauthorization every four years, will likely include several regulatory additions as a result of the recent events, and potential plan changes, according to PHMSA officials. The reauthorization bill might include classifying more stretches of the nation's 2.3 million miles of pipeline as being in so-called "High Consequence Areas," or HCAs, high-population or environmentally sensitive areas. Currently 44% of all hazardous-liquid pipelines and 7% of natural gas pipelines are located in the current HCAs. Currently, pipelines that lie outside those areas are not required to be inspected. Other changes may include the following:

- Implementation of the Pipelines and Informed Planning Alliance (PIPA), a collaborative effort among pipeline operators, local government planners, and developers to derive guidelines that will lay the groundwork for future safe development of pipelines;
- More efforts will be made to educate the public about pipelines in our communities; and
- PHMSA officials will continue working to develop pipeline damage-prevention strategies.

In light of the recent high-profile accidents, PHMSA officials claim that long term trends of pipeline safety are good. In fact, they claim a person has a greater chance of being hurt walking across the street or driving in a car than they do of being involved in a pipeline accident. Yet, some new legislation dealing with pipeline safety is imminent. What could also be part of the reauthorization bill is a US Department of Transportation measure introduced to Congress in September that would increase the number of PHMSA pipeline inspectors, raise fines for pipeline operators who don't adhere to regulations, and require more frequent inspections. Seven hearings on pipeline safety have been already heard so far this year, including five in the House and two in the Senate. With Republicans to take control of the US House of Representatives, it is still too soon to tell what type of priority this legislation will have.

As a right-of-way professional, your voice can be heard on this matter by contacting the following:

- Elected officials;
- Pipelines and Informed Planning Alliance (PIPA);
- Steve Fischer at USDOT/PHMSA, ph. (202) 366-6855; email: steve.fischer@dot.gov.

*Mr. Valentine is owner/president of Valentine Appraisal and Associates and is currently the Pipeline Committee Chair of IRWA Chapter 1.
He may be reached at (661) 288-0198*

Case of the Month

By John E. Mackel III, Esq., Partner, Demetriou, Del Guercio, Springer & Francis, LLP

“The Murky Relationship between Relocation Expenses and Compensable Lost Goodwill Damages”

Lost Business Goodwill Damages – Relocation Expenses Not Compensable as “Mitigation”

Los Angeles Unified School Dist. v. Rudy Casasola et al. (2010) 187 Cal.App.4th 189

Until the *Casasola* decision, applicable law seemed to indicate that reasonable relocation expenses could have been recoverable as lost goodwill damages to the extent that they might not have been compensable pursuant to the Relocation Assistance Act (Gov. Code §§1230.010, et seq.). This appeared to be a reasonable interpretation that would make the condemnee whole. In this case, one might be tempted to say that bad facts can make bad law because the Casasolas were seeking in excess of 1.4 million dollars for their costs to move and reestablish their catering truck supply business that their appraiser admitted was only worth \$126,000. Rightfully, the trial court stated that this was “wholly irrational” and concluded that “a reasonably prudent person would not have undertaken expenses in excess of 1.4 million in preserving that goodwill.” And the decision perhaps could have ended there because, pursuant to Code of Civil Procedure Section 1263.510, subdivision (a)(2), compensation for loss of goodwill only includes mitigation costs that would have been incurred by a reasonably prudent person. However, the matter was taken on appeal, and the Appellate Court used the opportunity to delve into the obscure relationship of the statutory schemes governing relocation expenses and lost goodwill. The Court of Appeal determined that “moving expenses” and “reestablishment expenses” as defined by relocation provisions are not compensable as lost goodwill damages. As a result, the State Legislature may desire to consider whether the \$10,000 cap on reestablishment expenses in the Relocation Assistance Act fairly compensates condemnees with legitimate costs exceeding that amount.

FACTS:

The Los Angeles Unified School District sought to condemn the Casasolas’ property on which they operated a catering truck supply company. The Casasolas purchased a replacement property that was substantially larger than the condemned property, and it required major reconfiguration to suit the Casasolas’ business needs. Due to difficulty in obtaining permits and completing work, the Casasolas sought and obtained additional time to vacate the condemned property and, in exchange, stipulated to a \$5,000 per day deduction from compensation paid by the District for each day the Casasolas occupied the condemned property after the extended deadline. Although the Casasolas sought and obtained an additional extension, their third extension request was refused, and they were reminded of the penalty. Nevertheless, the Casasolas remained on the property 11 days after the extended deadline. Although the Casasolas contended at trial and on appeal that the District had waived the penalty, both courts disagreed and imposed the penalty.

The parties settled concerning the fair market value of the real estate and loss of goodwill, while reserving rights related to the issues discussed above that were ultimately appealed.

EXCLUDED RELOCATION EXPENSES

Delving into the inartful relationship between these statutory schemes, it should first be noted that the constitutional right to just compensation is interpreted not to include the loss of goodwill of a business on which property is taken by the power of eminent domain. (Regents of University of California v. Sheily (2004) 122 Cal.App.4th 824, 830.) As a result, the legislature enacted Code of Civil Procedure Section 1263.510 codifying the right to compensation for loss of goodwill under certain conditions. One condition is that loss of goodwill damages are not compensable if they can be reasonably prevented by relocating the business.

The California Relocation Assistance Act provides for recovery of moving and related expenses incurred by individuals and businesses displaced by public projects. (Gov. Code § 7262.) Similarly, the Act represents a legislative recognition of the need for certain business losses that occur as the result of a condemnation action. However, relocation assistance is independent of condemnation proceedings and takes place entirely in an administrative proceeding in which the condemning agency is vested with substantial discretion in making decisions concerning the claimant's eligibility and the appropriate amount of benefits. (City of Los Angeles v. Decker (1976) 61 Cal.App. 3d 444, 451.) Relocation benefits cannot be alleged nor claimed in a condemnation trial. If a claimant is dissatisfied with the determination of the administrative agency, the only judicial remedy is to seek a writ of administrative mandamus in the superior court. (City of Mountain View v. Superior Court (1975) 54 Cal.App.3d 72, 82.) Reimbursement of "moving" expenses is allowed pursuant to California Code of Regulations Section 6090, subdivisions (a) and (b) and is limited to a "reasonable" amount, while reimbursement of "reestablishment expenses" is allowed pursuant to subdivision (i)(1) of this Section and may not exceed \$10,000.



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Qualifications

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Complicating the picture, courts have concluded that there is a right to reimbursement for costs incurred to mitigate certain loss of goodwill. (*People ex rel. Dept. of Trans. V. Muller* (1984) 36 Cal.3d 263; and *Redevelopment Agency v. Avery Corp.* (1992) 3 Cal.App.4th 1357.) However, the *Casasola* decision distinguished these decisions as considering the question of whether a displaced business owner could seek compensation in an eminent domain proceeding for items **recoverable** under the Relocation Assistance Act, while the case at hand deals with a different situation concerning whether a displaced business can seek compensation in eminent domain proceedings for items **not recoverable** under the Relocation Assistance Act. This decision deals with whether the compensation sought was part of **nonrecoverable** relocation expenses or reestablishment expenses that exceed Code of Civil Procedure Section 7262's \$10,000 cap.

Attempting to harmonize the language of the Relocation Assistance Act with the goodwill compensation provisions of the eminent domain law, the *Casasola* decision reasoned that, if it were to find that all reasonably incurred relocation expenses are compensable as either moving or reestablishment expenses, it would render the carefully drawn statutory distinctions between these categories meaningless, including the \$10,000 cap. Not wanting to second guess the wisdom of the \$10,000 cap and other potential limitations on recoverable relocation expenses imposed by the Legislature, the Appellate Court found that the *Casasola's* uncompensated moving and reestablishment expenses were not recoverable in the eminent domain proceeding.

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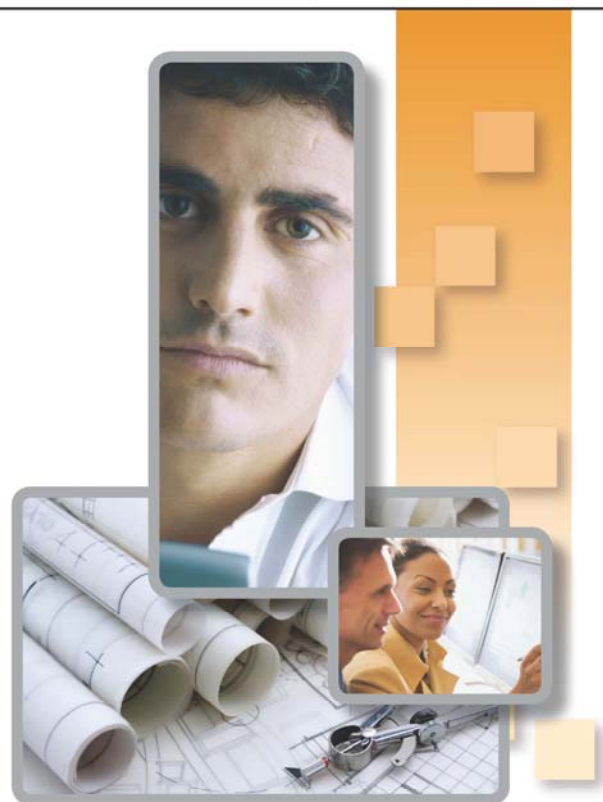
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Calendar of Events January – June 2011

January	25	11:30 AM – 1:30 PM	Membership Meeting	Stevens Steakhouse Commerce
February	1-2	8:00 AM – 5:00 PM	Federal Agency Update	George Washington University Washington DC
March	22	11:30 AM – 1:30 PM	Joint Membership Meeting with SCCAI	Stevens Steakhouse Commerce
April	26	8:00 AM – 4:30 PM	Annual Valuation Seminar	Quiet Cannon Montebello
June	12-15	8:00 AM – 5:00 PM	Annual Education Conference	Hilton Hotel Atlanta, GA



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Special Offer for New Members

Daniel Kazden, Membership Chair

IRWA is offering a special offer for all new members only. Membership dues for only \$170, plus chapter dues, for membership for the remainder of 2010 and all of 2011. This is a savings of \$50. This is a special offer and is not available online. Offer is only available from October 1, 2010 to December 31, 2010. Non members who attend our monthly meetings or take IRWA courses, this is a perfect opportunity to become a member. The special application, attached at the end of this newsletter, must be completed and mailed or faxed to IRWA HQ.

Updating Your IRWA Membership

1. Visit www.irwaonline.org
2. Highlight “Resources” in the upper right hand corner and then click on “Membership Directory”.
3. Click on Update Member Profile.
4. Enter your User Name and Password and click on Login. Your User Name is your membership number (contained on your membership card and dues renewal notice) and the Password is your last name. The Password is case sensitive, so ensure you capitalize the first letter and leave the rest in non-caps.
5. Update your information and click on “Submit. A new page will come up and you can choose to “Exit” or “Logout”.
6. That’s it! Your information will be automatically updated on the headquarters master list, which is also the one the Chapter uses for communications. Going forward, Chapter 1 monthly newsletters will be sent out via e-mail so it’s important to ensure your e-mail address is current.
7. If you do not have access to the Internet or have any questions about updating membership information, call Bonnie Gray at 310-538-0233.

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<i>Engineering/Survey</i>	Art Cordero, SR/WA, PLS City of LA, Bureau of Engineering	213 482-7192	apcor75a@yahoo.com
<i>Environmental</i>	Mohammed Estiri, Ph.D Eco & Associates, Inc.	714 289-0995	mestiri@ecoinc.info
<i>Fall Seminar</i>	David Graeler, Esq., Nossaman LLP Kelly Kitasato, R/W-AMC, City of Pasadena	213 612-7800 626 744-7356	dgraeler@nossman.com kkitasato@cityofpasadena.ne
<i>Governance</i>	Marilyn Stuart, SR/WA, R/W-NAC Sanitation Districts of LA	562 908-4288 x 2756	mstuart@lacs.org
<i>Right A Way & the Law Seminar</i>	John E. Mackel, III, Esq. Demetriou, Del Guercio, Springer & Francis, LLP	213 624-8407	JMackel@ddsffirm.com
<i>Liaison</i>	Holly Rockwell, SR/WA, R/W-NAC Epic Land Solutions	310 626-4848	hrockwell@epicland.com
<i>Luncheon</i>	Aaron Aftergut Integra Realty Resources	818 290-5434	aftergut@irr.com
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<i>Property Management</i>	Duncan Robb, SR/WA, R/W-AMC Epic Land Solutions	909-627-2590	duncanrobb@epicland.com
<i>Relocation</i>	Dionisio (Dio) Marquez	310 645-3729 x 226	Dionisio.marquez@drainc.com
<i>Valuation Seminar</i>	William Larsen, Integra Realty Resources Keith Settle, MAI Keith Settle and Associates	818 290-5428 818-707-1981	wlarsen@irr.com keithsettle@roadrunner.com
<i>Webmaster</i>	Mark Brusca Riggs & Riggs, Inc.	805-578-2400 x105	markbrusca@sbcglobal.net



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Coming Soon!
Course 100:
Principles of Land Acquisition

Course 100:
Principles of Land Acquisition

Course Description:

Upon completion of this course, participants will have the ability to apply real estate law terms and concepts, understand the concepts of metes and bounds and be familiar with the three views of engineering plans and the fundamentals in property description systems; learn the methods of acquiring/transferring title to realty; learn the definition of, and requirements to, a valid contract; gain information on easements, deeds and lease; know what an appraisal is and what it is not; understand the appraisal process; know the three basic methods of appraising fee property; understand the various types of negotiations and the basic concepts of successful negotiations; be aware of the environmental concerns, review process, site assessments, audits, litigation issues and implications; and be familiar with the applicable relocation requirements involved with property acquisition and management.

Course Level:

Beginning

Topics:

- Real property law concepts
- Acquisition / negotiations
- Property descriptions
- Relocation due to acquisition of real property interest
- Environmental concerns
- Appraisal of real property
- Asset (property) management

Course Tuition Includes:

Participant Manual, Principles of Right of Way Text, Engineering Tools (engineering scale, protractor and straight edge), USPAP Text, Real Estate Dictionary

Recommended Materials:

Hand-held Calculator

Who Should Take This Course:

This course is geared toward the new right of way professional with little or no experience in the right of way field, individuals specializing in a specific area or right of way managers desiring a refresher course.

Last Name	First Name
Title	
Company Name	
Address	
City, State, Zip	
() -	<input type="checkbox"/> Yes <input type="checkbox"/> No
Phone	Member
Email Address	
Member ID Number	

If payment includes the fees for registrants other than yourself, check here:
 (Please submit names of other registrants on a separate paper along with this form)
 Will you also be attending? Yes No

Member Tuition	Non-Member Tuition	Total Tuition Amount Due
\$755.00	\$935.00	\$_____

Total Member Registrants: _____
 Total Non-Member Registrants: _____

PRINT NAME AS IT APPEARS ON CARD: _____

Amex MC Visa Card #: _____ Exp: _____ 3-Digit CVV: _____

Signature: _____ Amount to be Charged: _____

Course 100: Principles of Land Acquisition

Sponsor: IRWA Chapter 1
Date: February 14-17, 2011
Time: 8:00 AM - 5:00 PM Daily
City: Downey, CA

Class Location:
 Energy Resources Center
 9240 Firestone Blvd.
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 Phone: (562) 803-7434

Four Ways to Register:
Online: www.irwaonline.org
Fax: (866) 388-7419
Phone: (310) 538-0233 x138
Contact Coordinator

***Cancellation Policy:** All classes scheduled by IRWA chapters are subject to cancellation. All class registrants are encouraged to contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be canceled at any time at the chapter's discretion. Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid course registration, if any, and IRWA and its chapters assume no other registrant liability resulting from class cancellation. Please see irwaonline.org for complete policy details.*

***Refund Policy:** Written notification of intent to cancel registration must be received by both the Course Coordinator and Headquarters Staff prior to the class start date in order to be eligible for a tuition refund. **100% refund** if notice is received 15 days or more prior to class start date; **75% refund** if notice is received less than 15 days prior; **no refund** will be issued for notice received on or after class start date.*

Accommodations:
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 Phone: (562) 861-1900

Rates: (starting at)
 Single: \$189 + Tax
 Double: \$189 + Tax

Please contact the hotel directly for rates and reservations.

Course Coordinator:
 William Larsen
 Integra Realty Associates—Los Angeles
 16030 Ventura Blvd., Suite 620
 Encino, CA 91436
 Phone: (818) 290-5428 / Fax: (818) 290-5401
 Email: wlarsen@irr.com

About the Facilitator:

Ralph C. Brown, SR/WA, has been in the right of way field for over 40 years. As a Senior Right of Way agent with Caltrans he was involved with negotiations and appraisals. He testified in court as an expert appraiser, prepared appraisals in anticipation of condemnation and supervised the preparation of narrative appraisal reports. For 16 years as a Staff V.P. with IRWA Mr. Brown managed the Association's education program. He developed courses, monitored outside course developers, conducted Instructor Certification Clinics, taught IRWA courses and presented seminars. Mr. Brown currently is an independent review appraiser specializing in partial take appraisals.

Register now!

700 Introduction to Property/Asset Management 02.24.11 Whittier, CA

Start Date: 02/24/2011
End Date: 02/25/2011
No. of Days: 2 days
Course Level: Beginning
CEU Credits: 16.00
Class Time: 8:00 a.m. - 5:00 p.m. daily
Tuition: \$415 member / \$520 non-member

Late Registration Fee of \$25 after: 1/27/2011

Sponsored By: Chapter 1

Course Description: [700 Introduction to Property/Asset Management](#)

FACILITATOR:

Joachim (Joe) Pestinger, SR/WA, is the Principal Partner of "A Better Way-MEDIATION, LLP", specializing in R/W dispute resolutions. Previously he was the Director of Real Estate Services for the Washington State DOT, where he administered the acquisition, appraisal, title clearance, condemnation, and property management and relocation assistance activities. He has testified before the state legislature and as expert valuation witness in State Superior Courts. He represented 17 western states on AASHTO's R/W and Utility Committee Executive Board. He proposed, developed and co-chaired a study tour of European Best R/W Practices. Time and money saving concepts are now being implemented in the US. He has served on IRWA's International Transportation, Property Management and Education Committees. He is approved to teach 23 IRWA courses and taught classes in more than 44 cities throughout the US and Canada. Joe was the lead author for courses # 700, # 801 and a course on *Mediation for the R/W Professional*.

COURSE COORDINATOR:

Marilyn Stuart, SR/WA, R/W-NAC
 1955 Workman Mill Road
 Whittier, CA 90601
 Phone: (562) 908-4288
 Fax: (562) 694-1874
 Email: mstuart@lacsad.org

CLASS LOCATION:

Sanitation District of Los Angeles County
 Joint Administration Office
 1955 Workman Mill Road
 Whittier, CA 90601
 Phone: (562) 908-2488

ACCOMMODATIONS:

DoubleTree Hotel
 888 Montebello Boulevard
 Rosemead, CA 91170
 Phone: (323) 722-8800

RATES:

Single: \$99 + Tax

Please contact the hotel directly; mention IRWA when making reservations. Shuttle service is available to and from the class facility location.



2011 MEMBERSHIP APPLICATION FORM

Special Offer Valid from October 1 to December 31, 2010

Chapter #*: _____ Region #*: _____ (* if Unknown, Please Leave Blank) Today's Date: _____

Family Member belonging to IRWA: _____ Chapter # _____ # Years in IRWA: _____

Name: Mr. Mrs. Ms. _____
(First / MI /Last Name) Nickname: _____

Home Address: _____
(Street Address)

(City) (State/Province) (Zip/Postal Code)

Home Phone: _____ Personal Fax: _____

E-mail Address: _____ Birth Date: _____
(Month/Day/Year)

Preferred Mailing Location (Please Check One): Office Home

Right of Way Specialty (ies) (indicate as many as appropriate numerically with #1 as Primary):

- | | | | | |
|---|---|--------------------------------------|--|------------------------------------|
| <input type="checkbox"/> Appraisal | <input type="checkbox"/> Asset Management | <input type="checkbox"/> Engineering | <input type="checkbox"/> Environmental | <input type="checkbox"/> Law |
| <input type="checkbox"/> LPA | <input type="checkbox"/> Negotiations/Acquisition | <input type="checkbox"/> Pipeline | <input type="checkbox"/> Relocation | <input type="checkbox"/> Surveying |
| <input type="checkbox"/> Transportation | <input type="checkbox"/> Utilities/Wireless | <input type="checkbox"/> Valuation | | |

Job Title: _____ Year Entered Profession: _____

Highest Education Level (Please Check One) HS College Advanced Degree

Office/Firm Information: Name: _____

Address: _____
(Street Address)

(City) (State/Province) (Zip/Postal Code)

Phone: _____ Personal Fax: _____ Cellular Phone: _____

Office//Firm Web Site Address: _____

Have you ever been convicted of any local, state, provincial or federal felony or indictable offense statute? YES NO

Have you ever been convicted of any misdemeanor or summary conviction statute, which could be perceived to reflect adversely upon your professional character, trustfulness, morality or reputation? YES NO

If the answer to either question is "YES", please attach a full description on a separate sheet and include with this application.

By completing this application you agree to abide by the IRWA Code of Ethics, the Ethical Rules, and the Standards of Practice of the IRWA. Visit <http://www.irwaonline.org> for more information.

Print Name : _____

SECTION #1

2011 U.S. INTERNATIONAL MEMBERSHIP DUES RATES (U.S. Dollar)

	New Member	Application Fee	* Total
LIMITED TIME OFFER	\$ 195.00 \$ 170.00	\$ 25.00	\$ 220.00 \$ 170.00

* Excludes local chapter membership dues. Some local chapters may charge an application fee. Your local Chapter's Membership Chair will contact you if there is an additional amount due. In subsequent years you will automatically be billed for local and International membership dues by IRWA headquarters.

NOTE: Please visit IRWA's web site (<http://www.irwaonline.org>) for a geographical listing of IRWA Local Chapters

SECTION #2

2011 Local Chapter Dues (U.S. Dollars)
UNITED STATES CHAPTERS

Chapter:	2011 Dues Amount:
<input type="checkbox"/> 1	\$ 20.00
<input type="checkbox"/> 2	\$ 10.00
<input type="checkbox"/> 3	\$ 15.00
<input type="checkbox"/> 4	\$ 20.00
<input type="checkbox"/> 5	\$ 20.00
<input type="checkbox"/> 6	\$ 12.00
<input type="checkbox"/> 7	\$ 15.00
<input type="checkbox"/> 8	\$ 15.00
<input type="checkbox"/> 9	\$ 14.00
<input type="checkbox"/> 10	\$ 15.00
<input type="checkbox"/> 11	\$ 20.00
<input type="checkbox"/> 12	\$ 25.00
<input type="checkbox"/> 13	\$ 20.00
<input type="checkbox"/> 14	\$ 10.00
<input type="checkbox"/> 15	\$ 15.00
<input type="checkbox"/> 16	\$ 20.00
<input type="checkbox"/> 17	\$ 21.00
<input type="checkbox"/> 17A	\$ 21.00
<input type="checkbox"/> 18	\$ 15.00
<input type="checkbox"/> 19	\$ 10.00
<input type="checkbox"/> 20	\$ 26.00
<input type="checkbox"/> 21	\$ 14.00
<input type="checkbox"/> 22	\$ 10.00

Chapter:	2011 Dues Amount:
<input type="checkbox"/> 23	\$ 10.00
<input type="checkbox"/> 24	\$ 20.00
<input type="checkbox"/> 25	\$ 10.00
<input type="checkbox"/> 26	\$ 10.00
<input type="checkbox"/> 27	\$ 10.00
<input type="checkbox"/> 28	\$ 10.00
<input type="checkbox"/> 30	\$ 10.00
<input type="checkbox"/> 31	\$ 30.00
<input type="checkbox"/> 32	\$ 42.00
<input type="checkbox"/> 33	\$ 15.00
<input type="checkbox"/> 35	\$ 5.00
<input type="checkbox"/> 36	\$ 20.00
<input type="checkbox"/> 37	\$ 15.00
<input type="checkbox"/> 38	\$ 25.00
<input type="checkbox"/> 39	\$ 0.00
<input type="checkbox"/> 39A	\$ 0.00
<input type="checkbox"/> 40	\$ 20.00
<input type="checkbox"/> 41	\$ 20.00
<input type="checkbox"/> 42	\$ 25.00
<input type="checkbox"/> 43	\$ 20.00
<input type="checkbox"/> 44	\$ 10.00
<input type="checkbox"/> 45	\$ 12.00
<input type="checkbox"/> 46	\$ 10.00

Chapter:	2011 Dues Amount:
<input type="checkbox"/> 47	\$ 20.00
<input type="checkbox"/> 49	\$ 25.00
<input type="checkbox"/> 50	\$ 10.00
<input type="checkbox"/> 51	\$ 20.00
<input type="checkbox"/> 52	\$ 10.00
<input type="checkbox"/> 53	\$ 10.00
<input type="checkbox"/> 55	\$ 15.00
<input type="checkbox"/> 56	\$ 10.00
<input type="checkbox"/> 57	\$ 20.00
<input type="checkbox"/> 64	\$ 5.00
<input type="checkbox"/> 67	\$ 25.00
<input type="checkbox"/> 68	\$ 10.00
<input type="checkbox"/> 70	\$ 10.00
<input type="checkbox"/> 71	\$ 10.00
<input type="checkbox"/> 72	\$ 25.00
<input type="checkbox"/> 73	\$ 20.00
<input type="checkbox"/> 74	\$ 10.00
<input type="checkbox"/> 75	\$ 20.00
<input type="checkbox"/> 76	\$ 10.00
<input type="checkbox"/> 77	\$ 10.00
<input type="checkbox"/> 78	\$ 25.00
<input type="checkbox"/> 82	\$ 10.00

UNITED STATES

Total International Dues (See Section #1 Above):

Total Chapter Dues (See Section #2 Above):

* GRAND TOTAL

Credit Card Payment Information (Please check Appropriate Box below)

AMEX Visa M/C

Card Number: _____ Expiration Date: _____

Name on Credit Card: _____

Please make a copy of this application for your records and mail the original to the address below. If paying by credit card, you may fax the application. Because membership applications are processed at both the local and national level, the approval process may take approximately 60 days. If complete payment is not sent with this application, your application will be returned without processing. Please contact IRWA Member Service Center at (310) 538-0233, ext. 134 or 120, should you have any questions concerning the membership process, the amount to enclose, or if your employer requires an invoice. Thank you for joining and we look forward to serving you as an IRWA member.

Applicant's Name: _____ Date: _____

* Approval to Charge Grand Total (box must be checked)

Signature: _____

Referred by IRWA Member YES NO Name: _____

Chapter Approval: (Chapter Secretary or Membership Chair)

Print Name: _____

Signature: _____ Date: _____